



TruckersSM
INSURANCE ASSOCIATES



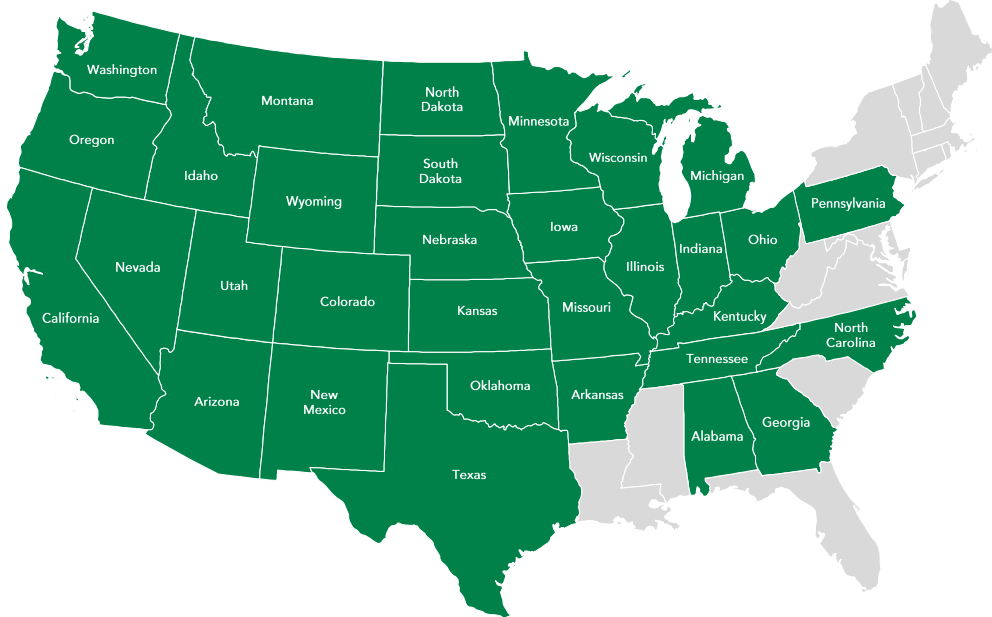
MARKETS & PROGRAMS

Truckers Insurance Associates
6400 Westown Parkway, Suite 100, West Des Moines, IA 50266
(800) 652-9515
www.truckers-insurance.com



Truckers Insurance Associates is a managing general agent (MGA) offering specialized commercial auto insurance programs to retail agents for their trucking and public auto customers. Founded in 1943 by the Iowa Motor Truck Association, today, Truckers is a family-owned agency focused on serving the transportation industry.

We are proud to offer 9 markets in 32 states, supported by a talented team of dedicated and knowledgeable team members.



For more information visit www.truckers-insurance.com or give us a call at **(800) 652-9515**.

MARKETS & PROGRAMS OVERVIEW



▶ **Northland Insurance Company**

A.M. Best Rated A++

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

▶ **Nationwide E&S Specialty Insurance**

A.M. Best Rated A+

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units), Public Auto, Business Auto

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

▶ **Canal Insurance Company**

A.M. Best Rated A-

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

▶ **IAT Insurance Group**

A.M. Best Rated A-

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

▶ **Berkley Prime Transportation**

A.M. Best Rated A+

Fleet Trucking (10+ units)

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, General Liability

▶ **Crum & Forster**

A.M. Best Rated A

Fleet Trucking (14+ units), Non-Fleet Trucking (1-14 units)

Coverage: Auto Liability, Physical Damage, Cargo, General Liability, Excess Liability, Umbrella

▶ **The Hartford**

A.M. Best Rated A+

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

Coverage: Cargo, Livestock Transit

▶ **Risk Administration Services**

A.M. Best Rated A+

Trucking (\$25,000 MP), Other Classes Available

Coverage: Workers' Compensation

▶ **Travelers**

A.M. Best Rated A+

Fleet Trucking (11+ units)

Coverage: Cargo

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TERRITORY & MARKETS BY STATE



Alabama

Nationwide (11+), Berkley Prime, Crum & Forster

Arizona

Northland, Nationwide (11+), Canal, IAT, Berkley Prime, Crum & Forster

Arkansas

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

California

Nationwide (11+), Crum & Forster

Colorado

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

Georgia

Nationwide (11+), Berkley Prime, Crum & Forster

Idaho

Northland, Nationwide (11+), Canal, Berkley Prime, Crum & Forster

Illinois

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

Indiana

Northland, Nationwide (11+), Canal, IAT, Berkley Prime, Crum & Forster

Iowa

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

Kansas

Northland, Nationwide, Canal, Berkley Prime, Crum & Forster

Kentucky

Nationwide (11+), Canal, Berkley Prime, Crum & Forster

Michigan

Northland, Nationwide (11+), Canal, Berkley Prime, Crum & Forster

Minnesota

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

Missouri

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

Montana

Northland, Nationwide (11+), Canal, Berkley Prime, Crum & Forster

Nebraska

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

New Mexico

Northland, Nationwide (11+), Canal, IAT, Berkley Prime, Crum & Forster

Nevada

Northland, Nationwide (11+), Berkley Prime, Crum & Forster

North Carolina

Nationwide (11+), Canal, Berkley Prime, Crum & Forster

North Dakota

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

Ohio

Northland, Nationwide (11+), Canal, IAT (11+), Berkley Prime, Crum & Forster

Oklahoma

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

Oregon

Northland, Nationwide (11+), Canal, Berkley Prime, Crum & Forster

Pennsylvania

Nationwide (11+), Canal, Berkley Prime, Crum & Forster

South Dakota

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

Tennessee

Nationwide (11+), Canal, Berkley Prime, Crum & Forster

Texas

Nationwide (11+), Canal, IAT (11+), Berkley Prime, Crum & Forster

Utah

Northland, Nationwide (11+), Canal, IAT, Berkley Prime, Crum & Forster

Washington

Northland, Nationwide (11+), Canal, Crum & Forster

Wisconsin

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

Wyoming

Northland, Nationwide, Canal, IAT, Berkley Prime, Crum & Forster

In addition to the coverage shown,
The Hartford, Travelers, and Workers' Compensation Programs
are available in all states listed above.

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Recognized nationally as one of the leading insurance programs for trucking operations, Northland Insurance provides stability in an ever-changing marketplace. Known for dependable service, Northland offers a full program of coverage and services uniquely designed for the trucking industry, and backs its wide range of reliable coverage with safety programs, outstanding claim services, and event sponsorships.

▶ **A.M. Best Rating**

A++

▶ **Product Offering**

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

▶ **Coverage**

Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

▶ **Territory**

Arizona, Arkansas, Colorado, Idaho, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Montana, Nebraska, New Mexico, Nevada, North Dakota, Ohio, Oklahoma, Oregon, South Dakota, Utah, Washington, Wisconsin, Wyoming

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Nationwide[®]

Nationwide E&S/Specialty Insurance Company's for-hire trucking program is designed for commercial truckers, and provides comprehensive coverage for owner-operators, non-fleets, and fleets. The program is written through National Casualty Company, Scottsdale Indemnity Company, and Scottsdale Insurance Company.

▶ **A.M. Best Rating**

A+

▶ **Product Offering**

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units), Public Auto, Business Auto

▶ **Coverage**

Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

▶ **Territory (1-10 units)**

Arkansas, Colorado, Illinois, Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, Oklahoma, South Dakota, Wisconsin, Wyoming

▶ **Territory (11+ Units)**

Alabama, Arkansas, Arizona, California, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Montana, New Mexico, Nebraska, Nevada, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

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Recognized as one of the leading insurance programs for trucking operations Canal Insurance provides stability in an ever-changing marketplace, known for dependable service, Canal offers a full program of coverage and services uniquely designed for the trucking industry, and backs its wide range of reliable coverage with safety programs and outstanding claim services.

▶ **A.M. Best Rating**

A-

▶ **Product Offering**

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

▶ **Coverage**

Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

▶ **Territory**

Arizona, Arkansas, Colorado, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Montana, Nebraska, New Mexico, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

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IAT INSURANCE GROUP
Transportation

With more than 50 years of experience specializing in the transportation industry, IAT Transportation offers products and services specially designed to protect and support the needs of the trucking industry, including customized coverage, flexible payment plans and loss control support.

▶ **A.M. Best Rating**

A-

▶ **Product Offering**

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

▶ **Coverage**

Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

▶ **Territory**

Arizona, Arkansas, Colorado, Illinois, Indiana, Iowa, Minnesota, Missouri, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Utah, Wisconsin, Wyoming

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**Berkley PRIME
TRANSPORTATION**

Berkley Prime Transportation provides Auto Liability, Auto Physical Damage and General Liability to a broad array of trucking operations. Berkley Prime offers superior service and provides a quality insurance solution to standard and best-in-class truck fleets.

▶ **A.M. Best Rating**

A+

▶ **Product Offering**

Fleet Trucking (10+ units)

▶ **Coverage**

Auto Liability, Non-Trucking Liability, Physical Damage, General Liability

▶ **Territory**

Alabama, Arizona, Arkansas, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Montana, Nebraska, New Mexico, Nevada, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Dakota, Tennessee, Utah, Wisconsin, Wyoming

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CRUM & FORSTER[®]

A FAIRFAX COMPANY

Crum and Forster offers solid technical knowledge, innovative solutions, and quality service backed by years of experience. They don't have to write the underlying to quote your excess. Their broad underwriting appetite is backed up by disciplined yet competitive pricing allowing them to respond intelligently to changing market conditions.

▶ **A.M. Best Rating**

A

▶ **Product Offering**

Fleet Trucking (14+ units), Non-Fleet Trucking (1-14 units)

▶ **Coverage**

Auto Liability, Physical Damage, Cargo, General Liability, Excess Liability, Umbrella

▶ **Territory**

Alabama, Arizona, Arkansas, California, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Montana, Nebraska, New Mexico, Nevada, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

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Well known as one of the nation's largest insurance and financial services companies, The Hartford is also known as an inland marine specialist. With streamlined transactions and high quality products, The Hartford delivers service as highly ranked as its coverage.

▶ **A.M. Best Rating**

A-

▶ **Product Offering**

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

▶ **Coverage**

Cargo, Livestock Transit

▶ **Territory**

Alabama, Arizona, Arkansas, California, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Montana, Nebraska, New Mexico, Nevada, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

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RAS

RISK ADMINISTRATION SERVICES, INC.

Risk Administration Services (RAS) specializes in providing workers' compensation insurance solutions for the transportation industry and many other types of commercial businesses as well. With a helpful staff and a superior claim management program, RAS works hard to pursue all means of loss recovery and cost containment while reducing needless litigation. This program is written through Dakota Truck Underwriters.

▶ **A.M. Best Rating**

A-

▶ **Product Offering**

Trucking (\$25,000 minimum premium), Other Classes Available

▶ **Coverage**

Workers' Compensation

▶ **Territory**

Colorado, Iowa, Kansas, Minnesota, Missouri, Nebraska, South Dakota, Wisconsin

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Travelers is dedicated to helping freight brokers, fleet operators and logistics firms reduce preventable losses and costs through their products, vendor alliances and claim processing. They use their transportation experience and science to assist companies with security best practices, proper securement techniques for loading and handling, theft prevention, and road safety issues.

▶ **A.M. Best Rating**

A++

▶ **Product Offering**

Fleet Trucking (11+ units)

▶ **Coverage**

Cargo

▶ **Territory**

Alabama, Arizona, Arkansas, California, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Montana, Nebraska, New Mexico, Nevada, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

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