



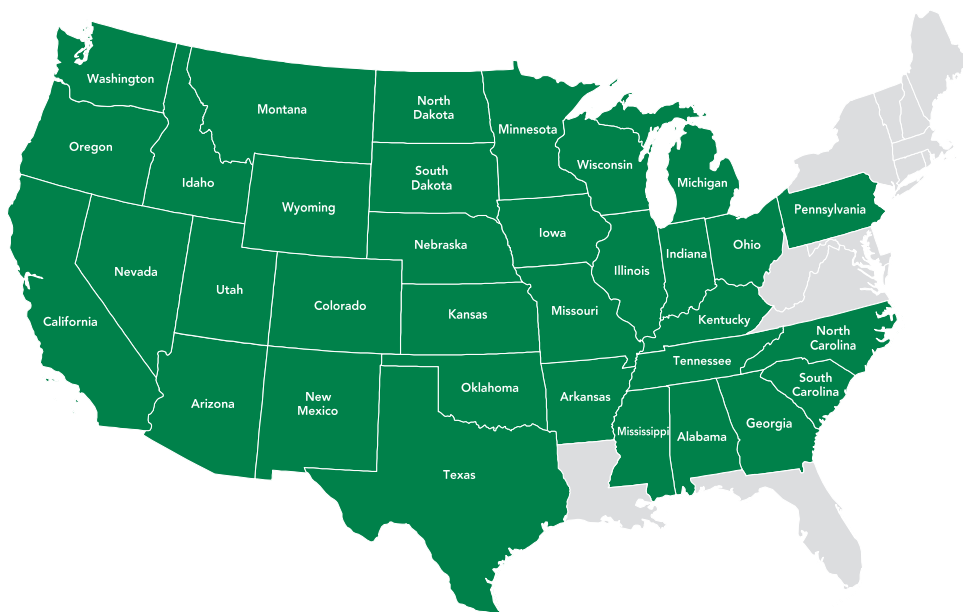
MARKETS & PROGRAMS

**Truckers Insurance Associates
6400 Westown Parkway, Suite 100, West Des Moines, IA 50266
(800) 652-9515
www.truckers-insurance.com**



Truckers Insurance Associates is a managing general agent (MGA) offering specialized commercial auto insurance programs to retail agents for their trucking customers. Since being founded in 1943, Truckers is a family-owned agency focused on serving the transportation industry.

We are proud to offer 11 markets in 34 states, supported by a talented team of dedicated and knowledgeable team members.



For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.

► **Northland Insurance Company**

A.M. Best Rated A++

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

► **Canal Insurance Company**

A.M. Best Rated A-

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

► **IAT Insurance Group**

A.M. Best Rated A-

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

► **Crum & Forster**

A.M. Best Rated A

Fleet Trucking (14+ units), Non-Fleet Trucking (1-14 units)

Coverage: Auto Liability, Physical Damage, Cargo, General Liability, Excess Liability, Umbrella

► **Carolina Casualty**

A.M. Best Rated A+

Fleet Trucking (50+ units)

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

► **Berkley Prime Transportation**

A.M. Best Rated A+

Fleet Trucking (10+ units)

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, General Liability

► **Berkley Small Business Solutions**

A.M. Best Rated A+

Non-Fleet Trucking (1-14 units)

Coverage: Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

► **The Hartford**

A.M. Best Rated A+

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

Coverage: Cargo, Livestock Transit

► **Travelers**

A.M. Best Rated A++

Fleet Trucking (11+ units)

Coverage: Cargo

► **Risk Administration Services**

A.M. Best Rated A

Trucking (3+ Units/Drivers), Other Classes Available

Coverage: Workers' Compensation

► **Paragon Insurance Solutions**

A.M. Best Rated A-

Trucking, Waste Haulers, Public Auto

Coverage: Workers' Compensation

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.

TERRITORY & MARKETS BY STATE



Alabama

Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Arizona

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Arkansas

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

California

Crum & Forster, Carolina Casualty

Colorado

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions, RAS

Georgia

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Idaho

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Illinois

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Indiana

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Iowa

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions, RAS

Kansas

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions, RAS

Kentucky

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Michigan

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Minnesota

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions, RAS

Mississippi

Canal, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Missouri

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions, RAS

Montana

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime

Nebraska

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions, RAS

New Mexico

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Nevada

Northland, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

North Carolina

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

North Dakota

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Ohio

Northland, Canal, IAT (11+), Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Oklahoma

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Oregon

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Pennsylvania

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime

South Carolina

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

South Dakota

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime, RAS, Berkley Small Business Solutions

Tennessee

Northland, Canal, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Texas

Northland, Canal, IAT (11+), Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Utah

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions

Washington

Northland, Canal, Crum & Forster, Carolina Casualty

Wisconsin

Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime, Berkley Small Business Solutions, RAS

Wyoming

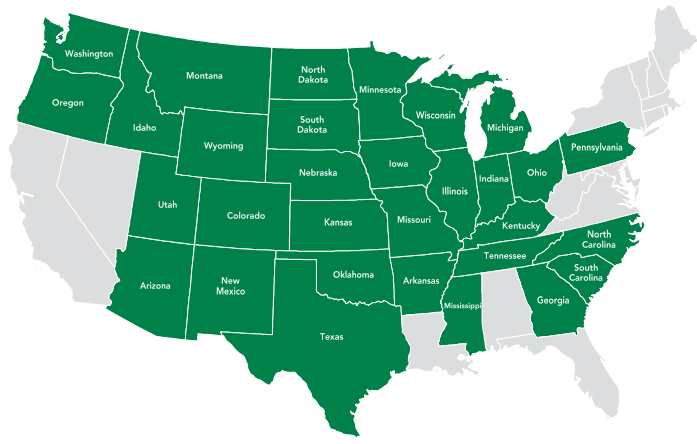
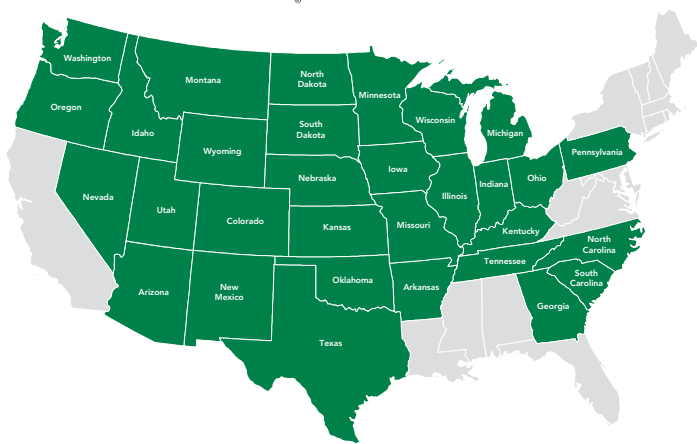
Northland, Canal, IAT, Crum & Forster, Carolina Casualty, Berkley Prime

The Hartford, Travelers, and Workers' Compensation Programs
are also available in all states listed above.

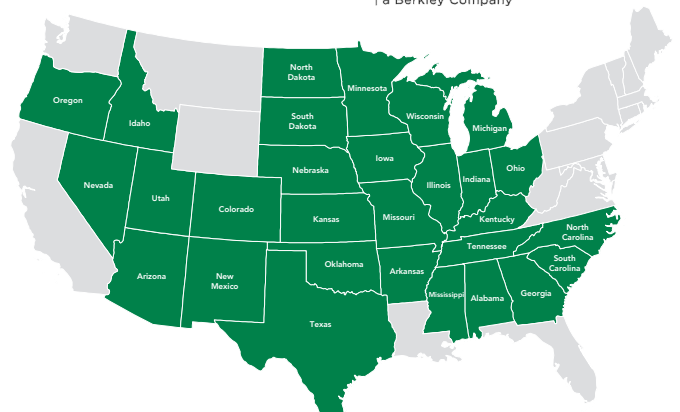
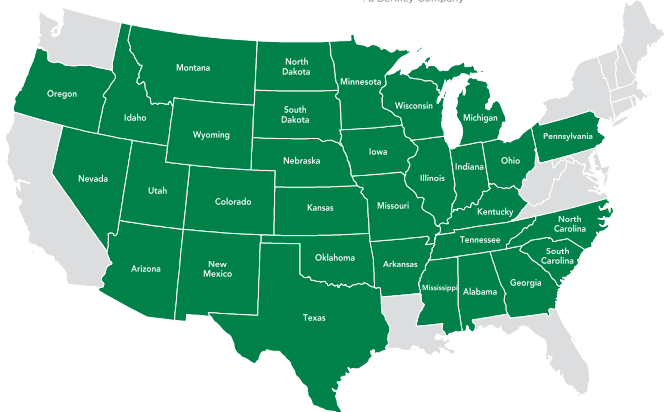
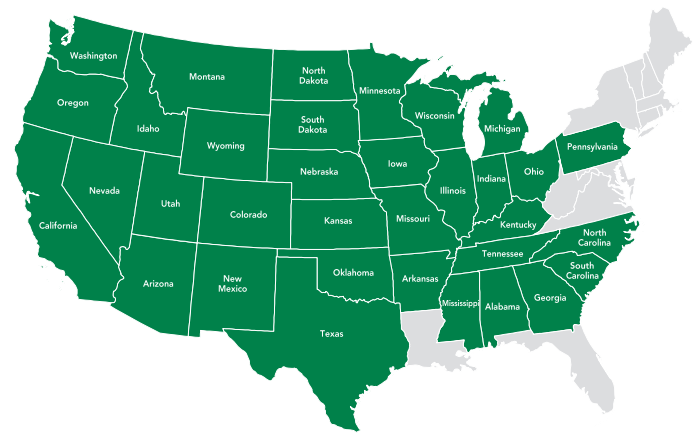
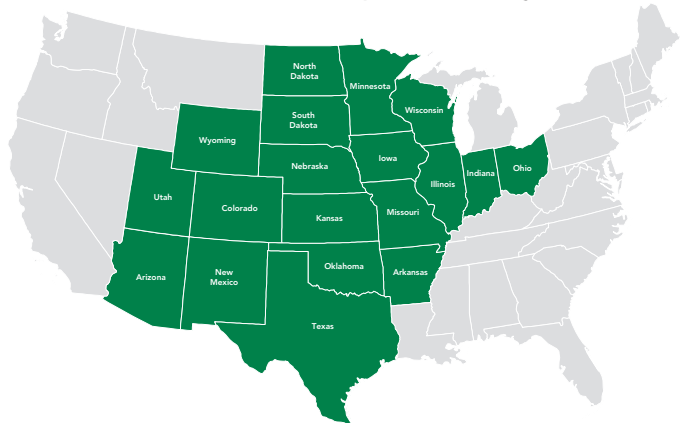


For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.

TERRITORY & MARKET MAPS



KS, OH and TX 11+ power units only



The Hartford, Travelers, and Workers' Compensation programs are available in all states shown above.



Recognized nationally as one of the leading insurance programs for trucking operations, Northland Insurance provides stability in an ever-changing marketplace. Known for dependable service, Northland offers a full program of coverage and services uniquely designed for the trucking industry, and backs its wide range of reliable coverage with safety programs, outstanding claim services, and event sponsorships.

► **A.M. Best Rating**
A++

► **Product Offering**
Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

► **Coverage**
Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

► **Territory**
Arizona, Arkansas, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New Mexico, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



Recognized as one of the leading insurance programs for trucking operations Canal Insurance provides stability in an ever-changing marketplace, known for dependable service, Canal offers a full program of coverage and services uniquely designed for the trucking industry, and backs its wide range of reliable coverage with safety programs and outstanding claim services.

► **A.M. Best Rating**

A-

► **Product Offering**

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

► **Coverage**

Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

► **Territory**

Arizona, Arkansas, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, New Mexico, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



With more than 50 years of experience specializing in the transportation industry, IAT Transportation offers products and services specially designed to protect and support the needs of the trucking industry, including customized coverage, flexible payment plans and loss control support.

► **A.M. Best Rating**
A-

► **Product Offering**
Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

► **Coverage**
Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

► **Territory**
Arizona, Arkansas, Colorado, Illinois, Indiana, Iowa, Minnesota, Missouri, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Utah, Wisconsin, Wyoming

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



Crum and Forster offers solid technical knowledge, innovative solutions, and quality service backed by years of experience. They don't have to write the underlying to quote your excess. Their broad underwriting appetite is backed up by disciplined yet competitive pricing allowing them to respond intelligently to changing market conditions.

► **A.M. Best Rating**

A

► **Product Offering**

Fleet Trucking (14+ units), Non-Fleet Trucking (1-14 units)

► **Coverage**

Auto Liability, Physical Damage, Cargo, General Liability, Excess Liability, Umbrella

► **Territory**

Alabama, Arizona, Arkansas, California, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Mexico, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



Carolina Casualty is dedicated to the trucking and public transportation industries, delivering value through superior underwriting expertise and claim service. Their focus is to provide tailored transportation insurance solutions that fulfill evolving business needs by partnering with customers and effectively managing mutual risk.

► **A.M. Best Rating**

A+

► **Product Offering**

Fleet Trucking (50+ units)

► **Coverage**

Auto Liability, Non-Trucking Liability, Physical Damage, Cargo, General Liability

► **Territory**

Alabama, Arkansas, Arizona, California, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Mexico, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



Berkley Prime Transportation provides Auto Liability, Auto Physical Damage, Cargo, and General Liability to a broad array of trucking operations. Berkley Prime offers superior service and provides a quality insurance solution to standard and best-in-class truck fleets.

► **A.M. Best Rating**

A+

► **Product Offering**

Fleet Trucking (15+ units)

► **Coverage**

Auto Liability, Physical Damage, Cargo (Select States), General Liability

► **Territory**

Alabama, Arizona, Arkansas, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Mexico, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Utah, Wisconsin, Wyoming

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



Berkley Small Business Solutions provides admitted guaranteed cost Auto Liability, Auto Physical Damage, Cargo and General Liability to small trucking operations.

► **A.M. Best Rating**

A+

► **Product Offering**

Non-Fleet Trucking (1-14 units)

► **Coverage**

Auto Liability, Physical Damage, Cargo, General Liability

► **Territory**

Alabama, Arizona, Arkansas, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Mexico, North Carolina, North Dakota, Oklahoma, Ohio, Oregon, South Carolina, South Dakota, Tennessee, Texas, Utah, Wisconsin

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



Well known as one of the nation's largest insurance and financial services companies, The Hartford is also known as an inland marine specialist. With streamlined transactions and high quality products, The Hartford delivers service as highly ranked as its coverage.

► **A.M. Best Rating**

A+

► **Product Offering**

Fleet Trucking (11+ units), Non-Fleet Trucking (1-10 units)

► **Coverage**

Cargo, Livestock Transit

► **Territory**

Alabama, Arizona, Arkansas, California, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, New Mexico, Nevada, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



Travelers is dedicated to helping freight brokers, fleet operators and logistics firms reduce preventable losses and costs through their products, vendor alliances and claim processing. They use their transportation experience and science to assist companies with security best practices, proper securement techniques for loading and handling, theft prevention, and road safety issues.

► **A.M. Best Rating**

A++

► **Product Offering**

Fleet Trucking (11+ units)

► **Coverage**

Cargo

► **Territory**

Alabama, Arizona, Arkansas, California, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, New Mexico, Nevada, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



Risk Administration Services (RAS) specializes in providing workers' compensation insurance solutions for the transportation industry and many other types of commercial businesses as well. With a helpful staff and a superior claim management program, RAS works hard to pursue all means of loss recovery and cost containment while reducing needless litigation. This program is written through Dakota Truck Underwriters.

► **A.M. Best Rating**
A

► **Product Offering**
Trucking (Minimum 3 Units/3 Drivers), Other Classes Available

► **Coverage**
Workers' Compensation

► **Territory**
Colorado, Iowa, Kansas, Minnesota, Missouri, Nebraska, South Dakota, Wisconsin

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



Truckers Insurance Associates is proud to partner with ZipBonds to offer an extensive variety of bonds available for purchase. Through our partnership with ZipBonds, you can easily browse and purchase the bonds that you need quickly and conveniently.



Step 1
Search for your bond.



Step 2
Fill out your contact information.



Step 3
Pay for your bond.



Step 4
Your bond is issued.

For more information visit www.truckers-insurance.com or give us a call at (800) 652-9515.



Accidents in the workplace can happen at any time. Having a workers' compensation program that you can depend on is important in protecting your company's most valuable asset - your employees. Paragon Insurance Holdings offers a comprehensive monoline workers' compensation program to satisfy a wide array of transportation and blue-collar type risks.

► **A.M. Best Rating**

A-

► **Product Offering**

Trucking, Waste Haulers, Public Auto

► **Coverage**

Workers' Compensation

► **Territory**

Alabama, Arizona, Arkansas, California, Colorado, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, New Mexico, Nevada, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin, Wyoming

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